Texas Facilities Commission (TFC) Presents

Meet The Prime Webinar Series


Featured Prime Contractor: Veliz Construction

August 25, 2020 at 1pm
Texas FREE Safety Training
Susan Harwood Fall Protection Virtual Training

Safety First Challenge How can you help?

- Register your workers for our FREE classes offered in English and Spanish
- Hold your own Fall Protection class provided by the RHCA - contact Arlene Solis at arlene@regionalhca.org

Safety First Partnering Organizations

www.regionalhca.org 972-786-0909

RHCA Fall Protection Classes
FREE Training Schedule

| August 26 - English Registration | Wednesday, August 26 | 9:00am – 12:00pm Central Time |
| August 26 - Spanish Registration | Wednesday, August 26 | 1:30pm – 4:30pm Central Time |
| August 28 - English Registration | Friday, August 28 | 9:00am – 12:00pm Central Time |
| August 28 - Spanish Registration | Friday, August 28 | 1:30pm – 4:30pm Central Time |

This material was produced under grant number SH-05128-SH9 from the Occupational Safety and Health Administration, U.S. Department of Labor. It does not necessarily reflect the views or policies of the U.S. Department of Labor, nor does mention of trade names, commercial products, or organizations imply endorsement by the U.S. Government.
RHCA . . . the leader in Diversity Inclusion
Networking and building business relationships and opportunities
Texas Facilities Commission (TFC)

MEET THE PRIME WEBINAR SERIES
Agenda

- TFC Overview
- PRIME Overview
- Q&A
TFC OVERVIEW

- Our Mission
- HUB Program Initiative Plan
- The Capitol Complex & North Austin Complex: *A Legacy In The Making*
- Your Next Steps
- Upcoming Webinars & Training

100+ State Agencies in 243 cities

28 million square feet

144,900 State Employees

199 Million building operations
Inventory of State Owned & State Managed Facilities
What We Do

- New Construction
- Remodel
- Maintenance
- Property Management
- Texas School for the Deaf
- Texas School for the Blind & Visually Impaired
- State Surplus Store
- Federal Surplus Program
Funding for Building Texas

Capitol Complex & North Austin Complex – Phase 1
- $1.1 Billion for New construction (84th Legislature)
- $270 Million for Maintenance (84th Legislature)

Capitol Complex & North Austin Complex – Phase 2
- $600 Million for New Construction (86th Legislature)
- $120 Million for Maintenance (86th Legislature)
Capitol Complex

**Phase I:** *(dark orange)*
- 1801 Congress Building
- 1601 Congress Building
- Texas Mall (3 blocks)
- Physical Plant Expansion

**Phase II:** *(orange)*
- 15th Street Building
- Lavaca Street Building
- Texas Mall (1 block)

**Phase III:** *(yellow)*
- 17th Street Building
- Colorado Street Building

Only Phase I is currently funded, and Phase 2 has been approved by the legislature.
North Austin Campus

North Austin Campus Phase I

- 400,000 SF New Building
- 1,850 Car Garage
- Centralized chilled water plant and parking structure

North Austin Campus Phase II

- 302,000 Gross Square Foot Building
- 2,000 Car Garage
- Utility Extension from Phase I Plant
Capitol Complex:
A Legacy In The Making

Texas Mall – View from North
Capitol Complex: 1601 Congress
Capitol Complex: Central Utility Plant
North Austin Complex
HUB Initiative Plan

- Not a set-aside program
- *All contracts are competitively bid*
## Subcontracting tips for HUB’s

### Preparation
- Register as a vendor with the [Texas State Comptroller](https://comptroller.texas.gov/purchasing/vendor/)
- Get HUB certified with the [Texas State Comptroller](https://comptroller.texas.gov/purchasing/vendor/) (Administrator of the State-wide program)
- Request a meeting with the Texas Facilities Commission HUB Program [http://www.tfc.state.tx.us/divisions/commission/div_admin/prog/HUB/contactus.html](http://www.tfc.state.tx.us/divisions/commission/div_admin/prog/HUB/contactus.html)

### Connections
- Networking with State & Primes
- Build a relationship with the State & Primes
- Seek assistance from the Small Business Development Centers
- Attend Bid Conference & Industry related Meet & Greets
- RELATIONSHIPS

### Education
- Understanding the different State procurement methods & processes
- Obtain required certifications needed to work with TFC (OSHA, Bonding & Insurance)
- Attend special business training events
- Know your business capacity when bidding
- Know how to price in different markets & cities

### Marketing
- Attend Bid Conference & Industry related Meet & Greets
- Requests a debrief of solicitation that were not awarded
- Do your research
  - Prime’s reputation
  - Payment process
YOUR NEXT STEPS

2 Easy Ways to Explore Business Opportunities

With the Texas Facilities Commission (TFC)

Interested in doing business with TFC? Let us guide you thru the process.

SCHEDULE MEETING

Make an appointment
TFC HUB Webpage
http://www.tfc.state.tx.us/divisions/commissionadmin/prog/HUB/

ONLINE FORM

Fill out the Intake form and we will contact you
More Questions? Email us at
hub@tfc.state.tx.us
UPCOMING WEBINARS

TEXAS FACILITIES COMMISSION (TFC) PRESENTS

Meet The Prime
Webinar Series

http://tfc.state.tx.us/divisions/commissionadmin/prog/HUB/
QUESTIONS?

Contact Us:  HUB@tfc.state.tx.us

Yolanda C. Strey  
HUB Director  
512.516.5878

Shonte Gordon  
HUB Coordinator  
512.201.9700

Stacy Peters  
HUB Specialist  
512.608.1357

Follow TFC On:

.linkedin  @TFCtx
MEET THE GENERAL CONTRACTOR

Veliz Construction
SAFETY MOMENT:
Subcontractors Safety Screening

EMR RATING:
<.95 for Multiple Award Construction Contracts
Agenda

• About Veliz Construction
• Markets & Clients Served
• Market Focus
• Notable Local Projects
• Upcoming Projects
• How to Work with Veliz Construction
About Veliz Construction

- **Founded in 2009**
- **Office Locations:**
  - Austin, TX
  - El Paso, TX (Headquarters)
- **Number of Employees:** 41
- **Certifications:**
  - SBA 8(a) Participant
  - Federal HUBZone
  - DBE
  - MBE
  - Texas HUB
- **JOC Holder:**
  - Region 19
  - Sourcewell
  - Texas Tech
  - UT Austin at McDonald Observatory
Markets & Clients Served

Science, Healthcare & Technology

- Federal Government
- Municipal Government
- Higher Education
- Private Commercial
Markets & Clients Served

- Healthcare
- Federal Government
- Municipal Government
- Higher Education
- Private Commercial
Markets & Clients Served

PRIMARY MARKETS

- Healthcare
- Federal Government
- Municipal Government
- Higher Education
- Private Commercial
Markets & Clients Served

**PRIMARY MARKETS**

- Healthcare
- Federal Government
- Municipal Government
- Higher Education
- Private Commercial
Markets & Clients Served

- Healthcare
- Federal Government
- Municipal
- Higher Education
- Private Commercial
Ana Martinez coordinates project execution, manages project resources and tracks project costs and budgets. She prioritizes efficient management and manages subcontractors/vendors to execute daily tasks.

**Key Clients:** Texas Facilities Commission; General Services Administration; The University of Texas at Austin; Naval Facilities Engineering Command (NAVFAC)
Victor Serrano coordinates project execution with Project Engineers and Superintendents to manage project resources, and track project costs and budgets. He generates and updates construction schedules to ensure deadlines are met.

Key Clients: General Services Administration; The University of Texas at El Paso; City of El Paso; McDonald Observatory; Sul Ross State University; Holloman Airforce Base, Fort Bliss Mission & Installation Contracting Command (MICC)
Notable Austin Projects

**University of Texas at Austin**
- Tarlton Law Library – Library Entrance Renovation
- Tarlton Law Library – Jones Hall Lobby Renovation

**General Services Administration**
- Thornberry Building Fire Alarm Replacement
- Defense Contracting Suite Renovation
- VA Computer Room Air Conditioning Unit
- IRS Restroom Renovation

**Texas Facilities Commission**
- Miscellaneous JOC Projects  
  *(REJ Building; Promontory Point; TFC HQ Parking Lot at San Jacinto)*
# Upcoming Projects

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<thead>
<tr>
<th>Texas Facilities Commission</th>
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<tbody>
<tr>
<td>Deferred Maintenance for the Thompson Building</td>
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<table>
<thead>
<tr>
<th>General Services Administration</th>
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<tr>
<td>LPOE Roofing Replacement</td>
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<tr>
<th>Naval Facilities Engineering Command</th>
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<tr>
<td>NAVFAC IDIQ Fort Worth Area</td>
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<tr>
<th>Marine Corp Reserve Center, El Paso, Texas</th>
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<tr>
<td>Design-Build Overhead Cover</td>
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<th>Various JOC</th>
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<tr>
<td>Including: TFC; UT Austin at the McDonald Observatory; GSA IDIQ (El Paso, West Texas, McAllen area)</td>
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How to Work with Veliz Construction

Fillable form will be available on new website for subcontractors to complete.

Request Form at prequalification@velizconstruction.com

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### SUBCONTRACTOR PRE-QUALIFICATION FORM

All subcontractors are required to complete this questionnaire. The contents of this questionnaire will be considered and used solely to determine your firm’s qualification to perform work for Veliz Construction. Return completed form to:

Veliz Construction, 2910 Gateway Blvd, El Paso TX 79938, Attention: Subcontractor Prequalification

#### Background

<table>
<thead>
<tr>
<th>Company Name</th>
<th>Type of Company</th>
<th>Type of Work Performed</th>
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<tr>
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<thead>
<tr>
<th>Street Address</th>
<th>Phone Number</th>
<th>Fax Number</th>
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<thead>
<tr>
<th>City / State / Zip</th>
<th>Principal Contact</th>
<th>Email Address</th>
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<tr>
<th>Year Business was Established</th>
<th>State We Do Work In</th>
<th>Union</th>
<th>Non-Union</th>
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<tr>
<th>Contractor’s License #</th>
<th>D &amp; B #</th>
<th>Qualified Minority Business?</th>
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#### Safety

List your Company’s # of Injuries/Illnesses from your OSHA 300 Logs as follows:

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<tr>
<th>Experience Modification Rate (EMR)</th>
<th>Last Year</th>
<th>1st Prior Year</th>
<th>2nd Prior Year</th>
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Total # of Incidents: (From Column B on the OSHA 300 Log)

Total # of OSHA Recordable Incidents: (Total of Columns 1, 2, and 3 on the OSHA 300 Log)

Total # of Lost Work Day Incidents: (Columns 14 on the OSHA 300 Log)

Total # of other reportable cases: (Column 13 on the OSHA 300 Log)

Total # of Annual Man-Hour Worked

Please check if your Company implements the following safety controls:

- Has a written safety program? Yes | No
- Has an implemented drug screening policy for all employees? Yes | No
- Performs safety orientation & training for all employees? Yes | No
- Performs continuing safety education for all employees? Yes | No

#### Safety / Health Professional Contact:

<table>
<thead>
<tr>
<th>Name</th>
<th>Title</th>
<th>Phone Number</th>
<th>Email Address</th>
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#### Schedule

Provide summary of three largest projects presently under construction:

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<th>Location</th>
<th>Start</th>
<th>Completion</th>
<th>Contract Amount</th>
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Provide summary of all projects under consideration of award:

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<tr>
<th>Location</th>
<th>Start</th>
<th>Completion</th>
<th>Contract Amount</th>
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Thank you!

Contact:
Ana Martinez
Senior Project Manager
O: 512.806.9282 | C: 512.993.8775
amartinez@velizconstruction.com

Victor Serrano
Senior Project Manager
O: 915.219.4000 | C: 915.479.6021
vserrano@velizconstruction.com

Pre-qualification:
prequalification@velizconstruction.com